Press release 26 August 2011 – 7:30 a.m.
Regulated information
www.terbeke.com

CONSOLIDATED RESULTS FOR THE FIRST HALF OF 2011

KEY FIGURES AND HEADLINES

- Ter Beke group:
  - Turnover increases by 0.6% to EUR 198.5 million in 2011;
  - EBITDA amounts to EUR 16.4 million in 2011 compared to EUR 19.6 million in 2010 (-16.5%);
  - EBIT amounts to EUR 7.4 million in 2011 compared to EUR 10.6 million in 2010 (-30.2%);
  - Result after taxes amounts to EUR 4.5 million compared to EUR 5.7 million in 2010 (-21.3%);
  - Net cash flow amounts to EUR 13.4 million in 2011 compared to EUR 14.6 million in 2010 (-8.4%);
  - Net financial debts decreases by EUR 3.2 million;
  - Final joint venture agreements for Central and Eastern Europe signed;
- Processed Meats Division:
  - Decrease of turnover at stable volumes, due to changed product-mix;
  - Increased raw material prices put margins under pressure;
- Ready Meals Division:
  - Strong turnover and volume increase in lasagne and pasta meals;
  - Increased raw material prices put margins under pressure;
  - Come a casa® continues to grow in Belgium.

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CONSOLIDATED KEY FIGURES FIRST SEMESTER 2011

Income statement in 000 EUR			
	30/06/11	**30/06/10**	**∆%**
Revenue (net turnover)	198.528	197.389	0,6%
EBITDA (1)	16.355	19.578	-16,5%
Result of operating activities (EBIT)	7.438	10.654	-30,2%
Net financing costs	-1.389	-2.137	-35,0%
Result of operating activities after net financing costs (EBT)	6.049	8.517	-29,0%
Taxes	-1.541	-2.789	-44,7%
Earnings after taxes (EAT)	4.508	5.728	-21,3%
Net cash flow (2)	13.425	14.652	-8,4%
REBITDA (3)	16.355	19.578	-16,5%
Recurring result of operating activities (REBIT)	7.438	10.654	-30,2%
Financial position in 000 EUR			
	30/06/11	**31/12/10**	
Balance sheet total	242.306	242.613	-0,1%
Equity	89.257	89.116	0,2%
Net financial debts	54.015	57.168	-5,5%
Equity/Total assets (in %)	36,8%	36,7%	
Gearing Ratio (4)	60,5%	64,2%	
Key figures in EUR per share			
	30/06/11	**30/06/10**	
Number of shares	1.732.621	1.732.621	0,0%
Average number of shares	1.732.621	1.732.621	0,0%
Net cash flow	7,75	8,46	-8,4%
Earnings after taxes	2,60	3,31	-21,3%
EBITDA	9,44	11,30	-16,5%

(1) EBITDA: result of operating activities + depreciation + impairment + fluctuations in provisions
(2) Net cash flow: Result after taxes + depreciation + impairment + fluctuations in provisions
(3) REBITDA: EBITDA from recurring operating activities
(4) Gearing Ratio: Net financial debt/Equity

NOTES TO THE CONSOLIDATED KEY FIGURES

It is clear that we live difficult economic times. This is reflected amongst others in the rise of raw material prices, a strong rise in energy costs, and more prudent consumer behaviour. Competition between the various players in the market increased, both on the supplier side as on the customer side.

Turnover

In the first semester 2011, the total group turnover increased by 0.6% from EUR 197.4 million to EUR 198.5 million.

In the ready meals division, the turnover increased by EUR 4.1 million (+6.7%). This increase is mainly due to a strong volume increase in lasagne and other pasta meals.

In the processed meats division, the turnover decreased by EUR 3.0 million (-2.2%) with stable total volumes. The turnover decrease is mainly due to a changed product-mix, whereby sales volumes of cheaper products go up to the detriment of sales volumes of more expensive products.

Results of operating activities

EBITDA decreases by EUR 3.2 million (-16.5%) going from EUR 19.6 million in 2010 to EUR 16.4 million in 2011.

This decrease compared to the same period of 2010 is mainly due to the rise in raw material prices. The group has been facing strong increases of the price of important raw materials as of the second half of 2010. As the group primarily enters into longer term contracts with its major retail customers, there is an inevitable delay in charging these price increases on in the sales prices. This negatively influences the evolution of the results in the first semester of 2011 but this situation should normalise over the long run.

Ter Beke opts to further invest in the quality of its produce, in innovation and in the support of its Come a casa® brand in Belgium. The brand investments gave rise to a continued strong increase in sales in 2011 in all channels.

At the same time, the group continues to work on a strict cost control and cost reduction on all its sites in an attempt to limit the impact of the raw material price increase on the results of the group. In the first semester of 2011, the results of a number of efficiency investments that had been done in this respect, primarily in the ready meals site in Wanze, were not realised.

Total non-cash costs remain unchanged at EUR 8.9 million. Hence, the EUR 3.2 million EBITDA decrease gives rise to a similar decrease of the EBIT.

Net financing costs

The EUR 0.7 million improvement of the net financing costs is almost entirely due to the difference in the exchange rate result on the GBP pursuant to the group's hedging policy.

Income taxes

The first semester 2011 tax rate (25.5%) is in line with the tax rate over the financial year 2010 (26.8%).

Balance Sheet

Under IAS-34, the balance sheet figures of 30 June 2011 are to be compared with those of 31 December 2010. Changes in balance sheet items are limited as there have been no changes in the consolidation circle since 31 December 2010.

Fixed assets decrease by EUR 2.7 million. This is the result of EUR 7.4 million investments, EUR 9.1 million depreciations and EUR 1 million sales of fixed assets.

Net debt decreases by EUR 3.2 million. This is the result of the EUR 16.6 million incoming cashflow from operations as opposed to a EUR 13.4 million outgoing cashflow, including paid up investments (EUR 7.6 million) and dividend and interest payments (EUR 5.8 million). All the other limited changes in the balance sheet are due to seasonal effects.

The equity increase (+0.2%) is the result of the first semester after tax profit decreased with the dividend that was granted over 2010.

Investments

The group invested EUR 7.4 million in the first half of 2011. These investments related primarily to the next phase of the automation investments in the paté-production in

Wommelgem and the continuation of various efficiency and infrastructure investments in all other sites.

As previously announced, Ter Beke and the shareholders of France based Stefano Toselli signed on May, 25th, 2011 the final agreements with regard to their joint venture for the production and sale of lasagne and pasta meals in Central and Eastern Europe. The business plan provides for the construction of a production plant that will produce for the Central and Eastern European market. Pursuant to a thorough investigation, it was decided to construct the plant in Opole, a city in the south of Poland.

PROSPECTS FOR 2011

The group expects a further turnover increase in the second semester of 2011.

The margins remain under pressure in both divisions, mainly because of the strong increase in raw material prices. Considering the phasing of the adjustment of the sales prices, we expect the net result for the second semester of 2011 to be in line with that of 2010.

HALF YEAR FINANCIAL REPORT

The half year financial report of the group is available on www.terbeke.com in the Investor Relations module under Other Financial Information.

The half year financial report contains the condensed consolidated financial statements drawn up in accordance with IAS 34, the declaration without reservations of the auditor on his limited review and the other legally required specifications.

CONTACTS

If you have any questions on the present press release or on the half year financial report or for further information, please contact:

Marc Hofman
Managing Director
Tel. + 32 (0)9 370 13 16
m.hofman@terbeke.be

René Stevens
Chief Financial Officer
Tel. +32 (0)9 370 13 45
rene.stevens@terbeke.be

You can also review the present press release and the half year financial report and address us your questions through the investor relations module on our website (www.terbeke.com).

FINANCIAL CALENDAR

Business update third quarter 2011:	4 November 2011 before market opening
Annual results 2011:	29 February 2012 before market opening
Annual report 2011:	At the latest on 30 April 2012
Business update first quarter 2012:	11 May 2012 before market opening
Shareholders' meeting 2012:	31 May 2012 at 11 a.m.

TER BEKE IN BRIEF

Ter Beke (Euronext Brussels: TERB) is an innovating Belgian fresh foods group selling its range of products in 10 European countries. The group has 2 core activities: processed meats and fresh ready meals; it has 9 industrial sites in Belgium, the Netherlands and France and employs approximately 1.850 people. Ter Beke generated a turnover of EUR 402 million in 2010.

Processed meats Division:

- Producer and slicer of processed meats for the Benelux, the UK and Germany
- 3 production plants in Belgium (Wommelgem, Waarschoot and Herstal) and 4 centres for the slicing and packaging of processed meats, 2 of which are in Belgium (Wommelgem and Veurne) and 2 in the Netherlands (Wijchen and Ridderkerk)
- Innovating in the segment of prepackaged processed meats
- Distribution brands and own brand names L´Ardennaise®, Pluma® and Daniël Coopman®
- Approximately 1.100 employees

Ready meals Division:

- Producer of fresh ready meals for the European market
- Market leader in chilled lasagne in Europe
- 3 production plants, 2 of which are in Belgium (Wanze and Marche-en-Famenne) and 1 in France (Alby-sur-Chéran)
- Brand names Come a casa® and Vamos® in addition to distribution brands
- Approximately 750 employees